

Independent Appraisal and Delivery Advice

Our offer

- Support land acquisition bids and JV opportunities
- Undertake economic viability testing to support planning applications
- Negotiate developer contributions and affordable housing
- Advise on phasing and cash-flow for major projects
- Unlock public sector investment and land assets
- Modelling to inform affordable housing viability



Our Client Base



Our Experience

Financial Viability Assessment Reviews

Client: London Borough of Lewisham

- Reviewing financial viability assessments prepared by developers in support of planning applications
- Testing robustness of cost/revenue assumptions and alignment with planning obligation/affordable housing policy
- Critical issues assessment and supporting client in developer contribution negotiations



Whitfield Infrastructure Delivery Plan

Client: Crest Nicholson Strategic Land

- Preparing strategic infrastructure delivery framework for 5,750 unit development across multiple land ownerships
- Examining scale and cost of infrastructure in the context of development viability
- Making representations on emerging SPD masterplan
- Coordinating inputs from a multi-disciplinary team



Our Experience

Aylesham Village Expansion

Client: Ward Homes, Hillreed Homes, Dover DC

- Viability assessment for developers and Council to support developer contributions offer
- Appraisal, valuation and development consultancy advice to the Council
- Advice on JV structures and support during developer negotiations
- Preparing a development brief and managing the procurement of a lead development partner



Estate Renewal Appraisal and Monitoring

Client: London Borough of Barnet

- Critically examining financial viability models for Grahame Park, Stonegrove and West Hendon - three major estate renewal projects
- Providing an independent review on the robustness of developer assumptions
- Advising on development structures and supporting local authority in negotiations with developers



Our Experience

Shoreham Harbour

Client: SEEDA

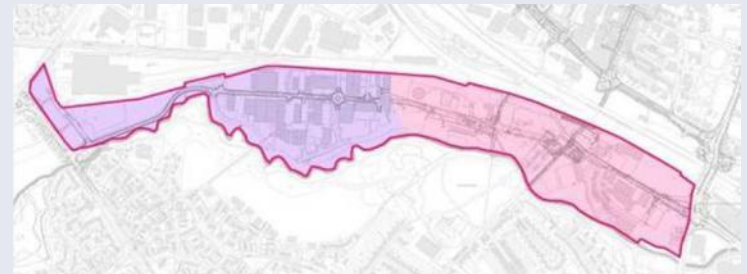
- Preparation of a delivery framework for the regeneration of the Port area and local community
- Complex infrastructure and land assembly issues
- Viability modelling of a large mixed use scheme including up to 10,000 new homes, commercial space and community uses
- Advice on and support in setting up delivery arrangements



Southern Expansion Quarter, Ashford

Client: Ashford's Future

- Preparation of a delivery framework for a major town centre mixed use development
- Property market research and extensive stakeholder engagement
- Preparation of residual viability model to assess development mix and phasing options
- Options for different delivery approaches and levels of public sector intervention were tested



Our Experience

Veridion Park, Bexley

Client: Tilfen Land

- Preparation of employment strategy for Tilfen's 67 acre site in Bexley
- Provision of evidence to support a revised employment mix and planning application, gaining support from the Local Planning Authority
- Market research and viability advice to inform the proposed mix of B1 a, b c and B8 space



Holt Town, Manchester

Client: Cibitas

- Preparation of a feasibility study for the regeneration of Holt Town, East Manchester
- Audit of property market, planning, land ownership and infrastructure issues
- Appraisal of development options and recommendations on the long term strategy



Our Team

Rob Bennett, MRICS, Director

- Over 30 years of experience in property and regeneration
- Successful track record in delivering a wide range of complex developments across the country
- Helped to establish a range of innovative vehicles for the delivery of infrastructure, mixed uses and community development

Stephen Pritchard, MRICS, Director

- 25 years of experience in regeneration and development, working in the public and private sectors
- Expertise in planning, property, deliverability and economic development
- Experienced in providing viability analysis and advice for a range of development projects

Andy Smith, MEng, Associate Director

- Private residential development background, working for major housebuilders
- Expertise in residential and commercial land appraisal, planning and delivery
- Specialises in financial viability assessment and options testing

Our Team

Martin Howard, MRICS, Associate Director

- Extensive experience working for public and private sector clients on development projects across the country
- Expertise in viability modelling and analysis
- Provides advice on delivery arrangements, structures and vehicles

Dan Kehoe, MRICS, Development Surveyor

- Specialises in financial modelling and development appraisal
- Experienced in undertaking market reviews

Dr Laura Keogh, Consultant

- Experienced researcher with a sound understanding of the development process
- Skilled in socio-economic and policy analysis, business case development and market research
- Provides research and analysis to inform decision making

Viability Testing for Strategic Development Sites

